



# Your customer in control with invoices paid on time

As a Debiteuren365.nl Certified Partner you give your customers control over their customer and credit management. This way their invoices are paid faster, while they can focus on their other business.

Certified partner program  
Number 1  
2021

[www.debiteuren365.nl](http://www.debiteuren365.nl)  
088-0085200

# Introduction

As a customer of Debiteuren365.nl you know better than anyone how good it feels to be in control when it comes to your debtor management. Satisfied customers and invoices paid on time are important conditions for success in your company. With the Debiteuren365.nl Partner Program you also give your customers that control. With automated debtor management and (pre) collection options, they get a better grip on their customers and their cash flow.

As a Certified Partner, in addition to your own services, you offer Debiteuren365.nl as a complete system for customer and credit management. Your customers use the system, automate their credit management and manage their entire order-to-cash cycle in one system.

As a partner, you also benefit from various advantages, such as your own SLA, fixed contact person and your own helpdesk telephone number. In addition, you receive a monthly commission based on the turnover from your customers.

But you are not only our partner, we are yours too. For example, we assist you and your customers with issues or when there are problems. This way we can always deliver custom work that helps you and your customers. And if necessary, we take over the debtor management with love.

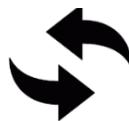
As a Certified Partner, you remain responsible for your customers. You are their regular point of contact, also when it comes to our system. And if there are any questions, we're here for you!

## Debiteuren365.nl certified partner, benefits from:



### Service for your customers

You want to offer your customers the very best. Everyone benefits from automatic debtor management.



### Personal advice

As a Certified Partner you advise your customer yourself about the use and possibilities of Debiteuren365.nl.



### Fixed point of contact

Do your customers have questions? Then they can simply turn to their trusted point of contact: you!

# What debiteuren365.nl offers your customers:

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Maximum overview with one system for sales, credit management, customer service and after-sales.



Helicopter view of the entire 'order to cash cycle' and easy adjustments where necessary.



All data in one place through links with 500+ accounting packages and information systems.



Outsource simple debtor management to specialists with extra attention to the customer relationship.



Automate debtor management, take advantage of our 'smart' modules and save time for customers.

## What do our customers think?

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*Sjoerd Heijmans, Founder IBEO*

'What I like about working with Debiteuren365.nl is the personal aspect. The workflow is largely automated, but the management is very personal. Our customers are treated by a real person in a friendly manner.'

'The amicable way of contacting my clients was the deciding factor for me. The client who temporarily sits 'up' is guided in partial payments and payment agreements. Always in consultation with me as the client. Think of it as the "good cop / bad cop" relationship.'



*Adam Kohen, Kohen Administraties*

You can read more stories from our customers at:  
<https://www.debiteuren365.nl/review/>

# Extra benefits for you as a **partner**

As our partner, you are our number 1 priority. This way you benefit from very short lines. Your permanent contact person knows your company and pays attention to your questions and challenges. Are you experiencing problems with the system, do you have questions about updates or anything else? Then you can contact the helpdesk. You can be on your way again in no time via the special partner telephone number.



Your regular contact person knows your company and your customers. That saves you a lot of time and energy. When problems arise somewhere, we quickly find a solution. And if we see opportunities somewhere, we make sure that we seize them, together with you. You can trust that you will be helped properly and quickly and that you know exactly where you stand.

We are happy to adapt ourselves and our system to you and your customers. Do you have special wishes that make work easier for you or your customers? Then we give you as a partner a discount on the hourly rate for customization. In this way we help you and you help us, because this way we can continue to develop our system.



As a partner we offer you your own SLA. We discuss together what you need and what quality requirements there are. We also record what we do if the quality is not as you expect it and what costs are involved. That way you know exactly what to expect from us.

# Give your customers control over their customer and credit management

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## Tailor-made solutions for you and your customers

Your customers are of vital importance and that is why we are happy to help you keep them satisfied.

There is no business without customers. That is why customer and credit management are so important. One mistake can make a dissatisfied customer walk away. And it takes 12 positive experiences to fix that one mistake. Debiteuren365.nl helps you avoid that mistake and exceed the expectations of your customers. Oh and keep your cash flow under control!

In our system you measure the payment behavior of your customers, you predict risks around payments and streamline the process from invoice to payment. Clear reports give you real-time insight into the payment behavior of your customers. This way you can quickly switch if something gets stuck somewhere. When customers are dissatisfied, it is important to respond quickly and adequately. This way, your customer will still pay that invoice with a good feeling.

And are you really having trouble or do you have too little time to adequately help your customer after purchasing your product or service? Then our specialists are ready to take it off your hands. Everything for satisfied customers.

## What we do:

Debiteuren365.nl gives you a helicopter view of the entire order to cash cycle. This allows you to quickly identify bottlenecks and adjust them easily. When customers are not satisfied, you can switch quickly. This makes them feel respected and heard. And as we always say:

Satisfied customers  
pay faster

Our system makes it possible to take major steps in the Know Your Customer process. When you know your customer, you can better tailor your business operations to the customer. To protect yourself or to better serve your customer. Our links with Graydon and the Chamber of Commerce give you insight into all important information about your customer.

You already knew that this information technology and automation make doing business easier and more fun. But now that you can also offer this to your customers, everyone will benefit from it. As a Certified Partner of Debiteuren365.nl, you and your customers take a step forward in the field of customer and credit management.

Want to know more about KYC?  
Download our White Paper!

# Commission for partners

Debiteuren365.nl delivers and implements the system and invoices directly to your customer. Based on our monthly turnover\* from your customers, excluding the implementation costs, you as a partner receive a commission every month.

Turnover < €750 per month	0%
Turnover < €1.500 per month	2,5%
Turnover €1.500 - €3.000 per month	10%
Turnover > €6.000 per month	12,5%
Turnover €3.000 - €6.000 per month	15%

The commission is based on a signed partner agreement. A condition for entering into the partner agreement is that you also use Debiteuren365.nl yourself. You cannot derive any rights from the scales above.

\* This concerns turnover minus variable costs. We are only talking about the monthly subscription costs here.



My 365

## Debtor Management Software & Services

Satisfied customers pay faster. And that is good for your cash flow. Our software and services allow your customers to pay earlier and ensure that they return.

[Try now for free →](#)



## All benefits



All your data in one place through links with 500+ accounting packages and information systems.



Outsource simple debtor management to specialists with extra attention to your customer relationship.



Helicopter view of the entire 'order to cash cycle' and easy adjustments where necessary.

# Packages from Debiteuren365.nl for your customers

For more information about the packages: call 088-0085200 or mail to [sales@debiteuren365.nl](mailto:sales@debiteuren365.nl)

## Deb365.nl

€18.95 pm

0.19 per invoice	✓	Receive payments via PayPal, iDeal and Credit Card	✓
1 user	✓	Invoicing on your own stationery	✓
Unlimited Customers	✓	Invoicing, reminding and tracking	✓
Link with any accounting package	✓	Create payment arrangements	✓
Practical action list	✓	Communicate by post, e-mail, Whatsapp and SMS	✓

## Base

€59.95 pm

Try for free

Including 1000 invoices per month	✓	Invoicing, reminding and dunning	✓
3 users	✓	Create payment arrangements	✓
Unlimited Customers	✓	Communicate by post, e-mail, Whatsapp and SMS	✓
Link with any accounting package	✓	Dispute management and putting on hold	✓
Receive payments via PayPal, iDeal and Credit Card	✓	Up to 2 different workflows	✓

## Outsource

From €99.95 pm

Try for free

Unlimited number of invoices per month	✓	Create payment arrangements	✓
Unlimited Users	✓	Communicate by post, e-mail, Whatsapp and SMS	✓
Unlimited Customers	✓	Dispute management and putting on hold	✓
Link with any accounting package	✓	Different workflows	✓
Receive payments via PayPal, iDeal and Credit Card	✓	Multiple extensions possible	✓



Become a Debiteuren365.nl Certified Partner and benefit from convenient services and an attractive commission. Moreover, you expand your own services by offering a complete system for customer and credit management.

Your customers can automate their debtor management and thus have the entire process surrounding their customers under control. At the same time, they have their cash flow in order and their hands free to do business. And you also benefit from that!

For more information email [sales@debiteuren365.nl](mailto:sales@debiteuren365.nl)  
or call 088-0085200



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